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REGEN 2000



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Key to Winning Government Contracts

Welcome to the

Procurement Gateway

...gateway to opportunities

The Procurement Gateway project is designed exclusively for Regen 2000 Enterprises in Bradford. This unique, innovative and intensive programme will give Businesses and Social Enterprises from the area an opportunity to recognise and realise their potential to help secure procurement contracts from the public sector.

The project has been designed in conjunction with mainstream Business Link and Regen 2000 services through the Leeds Road Business Shop, acting as a local access point for enterprises seeking training and guidance on public procurement issues.

AIMS & OBJECTIVES

Moving Up- local enterprises higher up the local supply chain and generating wealth in the REGEN area

Level playing- reviewing tendering processes with public sector organisations so that there are fewer barriers for local enterprises tendering for contracts

Supporting- the promotion of business support for enterprises, particularly in under-represented groups and ethnic minorities

Building working communities - through the strengthening of local business performance, creation of employment and influencing contract work investment in REGEN based businesses and employees

Adding Value- helping businesses & social enterprises increase their wealth, knowledge, growth potential and sustainable competitive advantage

Connecting- establishing procurement network with public sector organisations.



Advice & Support

Participants will receive **FREE** assistance and support in development sessions to tackle practical issues in dealing with the procurement process through:

Diagnostic Analysis- identify business competence, highlight barriers and the use of business development plans to enable enterprises to successfully tender for commercial and public contracts

Workshop Workouts- A series of comprehensive workshop training will allow participants to take a constructive and practical approach in dealing with the procurement process

Procurement Toolkit- will be provided for participants to support and guide their procurement experience

Mentoring- ongoing guidance and hands on support on procurement issues by the Procurement Adviser.

CREATING A 'GATEWAY'

In line with the Government's national strategy on public procurement, our public sector partners will be supporting this project and helping to steer channels for local supply. They will also provide invaluable support in the delivery of the workshops and advice towards the Procurement Toolkit. Furthermore, there will be opportunities for participants to meet procurement representatives from our public partners from:

- *Bradford City Council
- *NHS
- *West Yorkshire Police
- *University of Bradford
- *Yorkshire Water
- *and Others

If you are a business or a social enterprise in the Regen 2000 area and are interested in competing on a level playing field and looking to secure public contracts, then please contact the Procurement Adviser on 01274 735844 to realise your potential in doing business with the public sector, or alternatively e-mail sufyaan.laher@asiantradeslink.co.uk